



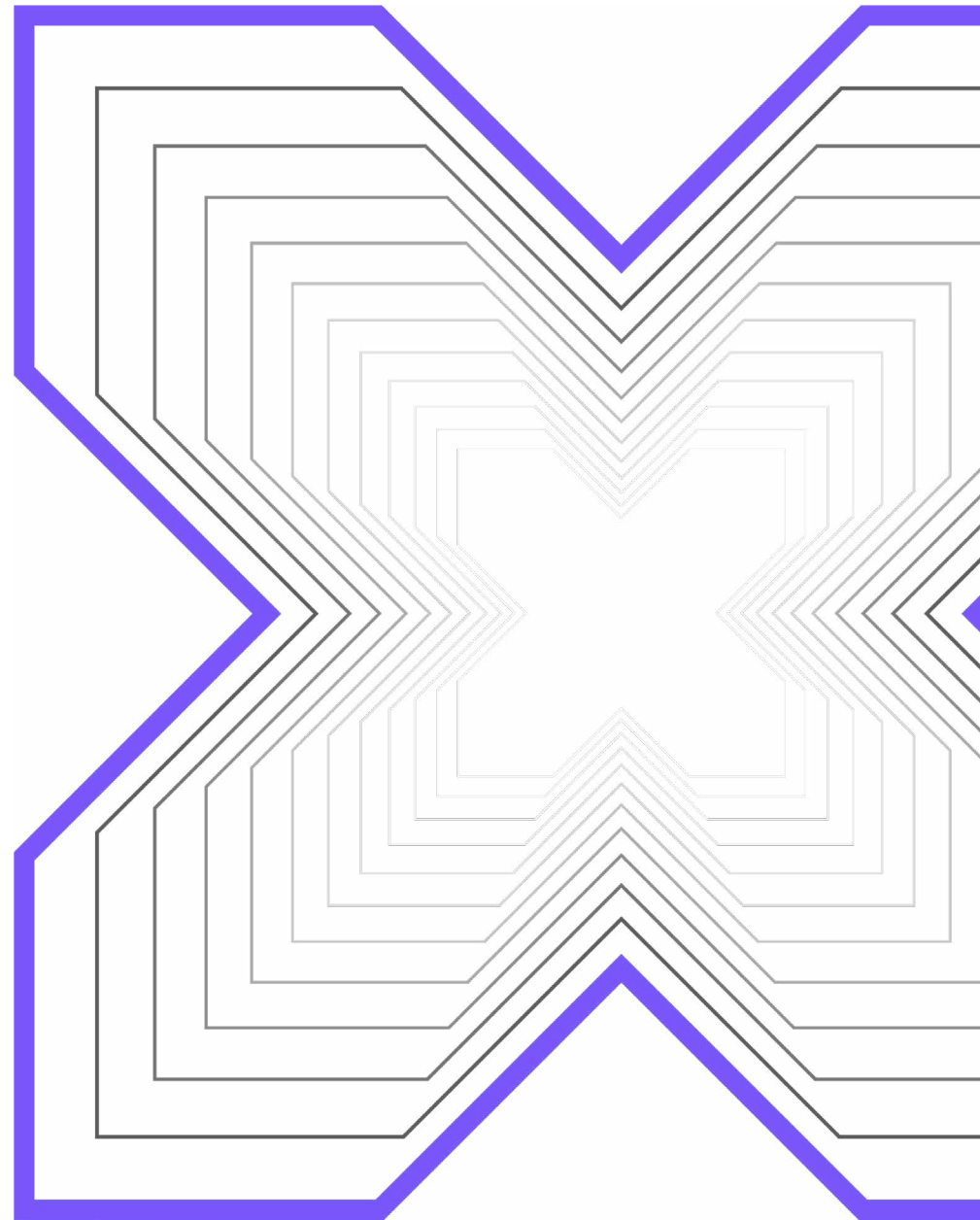
VMware to Nutanix Migration Promotion

Get started with your migration from VMware to Nutanix at a reduced cost.

Overview

On November 22, 2023, Broadcom closed its acquisition of VMware (now also called VMware by Broadcom). For existing VMware customers, the acquisition presents risk that may be managed by assessing alternative vendors, with a view to either migrating to alternative offerings or introducing a dual-vendor strategy.

Nutanix is excited to launch a special VMware to Nutanix Migration Promotion to help new customers migrate to our proven virtualization and cloud platform. This limited time offer will help organizations minimize migration and dual operational costs during the transition.



Key Features Summary*

What's included?	<ul style="list-style-type: none">• One year of Nutanix licensing free, up to a predefined maximum, transacted as a one-time discount (promotional discount does not carry over at renewal).• Deployment and migration services for migrating workloads running on VMware vSAN or ESXi to Nutanix Cloud Platform up to a predefined maximum value**.
Who's eligible?	<ul style="list-style-type: none">• Customers new to Nutanix running VMware, who are licensing Nutanix software for the first time with a minimum \$300K total subscription for a minimum three-year term.• Customers must be a public reference for Nutanix (consent to allow the use of their name and logo as well as a publicly referenceable quote in Nutanix marketing materials).
What kinds of migration qualify?	<ul style="list-style-type: none">• ESXi on vSAN → ESXi on Nutanix Cloud Platform• ESXi → AHV on Nutanix Cloud Platform OR → ESXi on Nutanix Cloud Platform• VMC (AWS) or AVS (Azure) → NC2 on AWS or Azure.

* Click [here](#) for additional Promotion terms and conditions.

** Migration services are provided by VMware® to Nutanix Migration Services Authorized Partners.

The Promotion can be used for deployment on numerous platforms including core datacenter, edge, or public cloud. For a complete list of platforms that are supported, please refer to the [Nutanix hardware compatibility list](#) for a list of server vendors and public or service provider clouds.

Nutanix has migrated over 400,000 ESXi VMs to Nutanix Cloud Platform running AHV (Nutanix's free embedded hypervisor), removing the need to license those VMs for ESXi. Contact us to learn more about how Nutanix can be the right choice at the right price for your needs.

Qualifying Products

Product
Nutanix Cloud Infrastructure (NCI)
Nutanix Cloud Manager (NCM)
Nutanix Cloud Platform (NCP)
Nutanix Unified Storage (NUS)
Nutanix Cloud Infrastructure–Virtual Desktop Infrastructure (NCI-VDI) Nutanix Cloud Infrastructure–Edge (NCI-Edge)
Nutanix Database Service (NDB)

Note: NCI-D is not eligible for promotional discounts.

Qualifying Services

Service	Description
NCI Cluster Deployment or Expansion–Starter Edition	Deploy, test, and validate up to 4 individual on-premises NCI clusters or expand an existing NCI cluster with additional nodes during a single on-premises visit.
Virtual Machine Migration	Migrate virtual machines to the Nutanix Cloud Infrastructure (NCI) using a validated customer-supplied migration plan.



Let's Get Started!

Eligibility Summary

- Net new Nutanix customers only. Migration promotion can be used only once by customers who meet eligibility requirements in a single deal. Nutanix determines eligibility at Nutanix's discretion.
- The minimum size of the deal must be \$300K in total software contract value to Nutanix.
- Subscription purchased must be a minimum term length of 36 months to be eligible for the Promotion.
- Customers must be a public reference for Nutanix.
- Services must be utilized within nine months (270 days) from purchase.
- Pre-Promotion discounts on the deal must be within standard parameters set for the region by Nutanix.
- Only available for software and services sold by Nutanix. OEM versions of Nutanix software are not eligible for discounts.
- Deal must be registered and transacted by July 31, 2024 to qualify.
- Program may be terminated at any time.

Additional Details

- Promotion value is capped on a per deal basis.
- Deployment or migration services will be performed by VMware® to Nutanix Migration Services Authorized Partners.
- Discount is one-time only and not available at the time of renewal, renewal pricing will be based off standard software prices without one-time migration discount.
- For a complete list of Promotion terms and conditions, please visit:
<https://www.nutanix.com/vmware-alternative/vmware-to-nutanix-migration-promotion-terms>.

NUTANIX

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